

Montcalm County Habitat for Humanity

Budget vs. Actuals: FY 2023 Budget - FY23 P&L Classes

July 2022 - June 2023

| | ADMIN | | RESTORE | | TOTAL | |
|--|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| Income | | | | | | |
| 4000 Contributions | | | | | \$0.00 | \$0.00 |
| 400010 Contributions-Churches | 3,232.00 | 2,500.00 | | | \$3,232.00 | \$2,500.00 |
| 400030 Contributions-Individuals | 2,525.00 | 5,000.00 | 3,149.00 | 1,000.00 | \$5,674.00 | \$6,000.00 |
| 400040 Contributions-Other Organizations | 5,399.93 | 2,000.00 | | | \$5,399.93 | \$2,000.00 |
| Total 4000 Contributions | 11,156.93 | 9,500.00 | 3,149.00 | 1,000.00 | \$14,305.93 | \$10,500.00 |
| 4200 Fund Raising Income | | | | | \$0.00 | \$0.00 |
| 420010 Fund Raising Inc-Bike Ride Income | | 1,000.00 | | | \$0.00 | \$1,000.00 |
| 420070 Fund Raising Inc-Year End Appeal Income | 2,250.00 | 4,500.00 | | | \$2,250.00 | \$4,500.00 |
| 420080 Golf Outting | 9,228.24 | 4,000.00 | | | \$9,228.24 | \$4,000.00 |
| 420100 Homebuild Campaign Income | | 4,500.00 | | | \$0.00 | \$4,500.00 |
| Total 4200 Fund Raising Income | 11,478.24 | 14,000.00 | | | \$11,478.24 | \$14,000.00 |
| 4300 Grants | | | | | \$0.00 | \$0.00 |
| 430010 Grants-Lowe's Grant | | 6,000.00 | | | \$0.00 | \$6,000.00 |
| Total 4300 Grants | | 6,000.00 | | | \$0.00 | \$6,000.00 |
| 4400 A Brush With Kindness Income | 3,496.00 | 10,000.00 | | | \$3,496.00 | \$10,000.00 |
| 440005 ABWK - Partner - Family Contribution | 2,210.00 | | | | \$2,210.00 | \$0.00 |
| Total 4400 A Brush With Kindness Income | 5,706.00 | 10,000.00 | | | \$5,706.00 | \$10,000.00 |
| 4500 Retail Income | | | | | \$0.00 | \$0.00 |
| 450010 Retail Income-Appliances | | | 11,406.74 | 11,000.00 | \$11,406.74 | \$11,000.00 |
| 450012 Retail Income-Furniture | | | 56,634.60 | 50,000.00 | \$56,634.60 | \$50,000.00 |
| 450013 Retail Income - Trim | | | 14,861.53 | | \$14,861.53 | \$0.00 |
| 450020 Retail Income-E-Paint | | | 2,086.76 | 1,400.00 | \$2,086.76 | \$1,400.00 |
| 450024 Retail Income-Paint Supply sales | | | 6,373.96 | 6,500.00 | \$6,373.96 | \$6,500.00 |
| 450030 Retail Income-G.R.I.P. sales | | | 2,708.63 | 6,500.00 | \$2,708.63 | \$6,500.00 |
| 450032 Retail Income-Hardware Sales | | | 1,292.54 | 2,500.00 | \$1,292.54 | \$2,500.00 |
| 450040 Retail Income-Rugs | | | 18,874.55 | 25,000.00 | \$18,874.55 | \$25,000.00 |
| 450052 Retail Income-Other Sales | | | 121,171.20 | 150,000.00 | \$121,171.20 | \$150,000.00 |
| 450056 Retail Income-Urban Leaf Lumber | | | 830.00 | 800.00 | \$830.00 | \$800.00 |
| 450060 Carpet Tiles | | | 11,685.42 | 17,500.00 | \$11,685.42 | \$17,500.00 |
| 450061 Retail Income - Carpet Rolls | | | 0.00 | | \$0.00 | \$0.00 |
| 450062 Flooring | | | 29,529.38 | 58,000.00 | \$29,529.38 | \$58,000.00 |
| 450063 Greensheen | | | 9,208.69 | 5,000.00 | \$9,208.69 | \$5,000.00 |
| Total 4500 Retail Income | | | 286,664.00 | 334,200.00 | \$286,664.00 | \$334,200.00 |
| 4900 Other Income | | | | | \$0.00 | \$0.00 |
| 490005 Mortgage Income | 1.31 | 20,000.00 | | | \$1.31 | \$20,000.00 |
| 490010 Other Income-Scrap Income | | | 1,928.55 | 4,800.00 | \$1,928.55 | \$4,800.00 |
| 490030 Other Income-Sale of Property | | 150,000.00 | | | \$0.00 | \$150,000.00 |
| 490040 Other Income-Rental Income | 2,085.00 | 2,500.00 | | | \$2,085.00 | \$2,500.00 |
| 490060 Other Income-Sales tax discount taken | | | 66.82 | 65.00 | \$66.82 | \$65.00 |
| 490070 Other Income-Late fee Income | 337.50 | 300.00 | | | \$337.50 | \$300.00 |
| 490080 Other Income-Interest Income | 28.26 | 50.00 | | | \$28.26 | \$50.00 |
| Total 4900 Other Income | 2,452.07 | 172,850.00 | 1,995.37 | 4,865.00 | \$4,447.44 | \$177,715.00 |
| Total Income | \$30,793.24 | \$212,350.00 | \$291,808.37 | \$340,065.00 | \$322,601.61 | \$552,415.00 |
| Cost of Goods Sold | | | | | | |
| 5000 COGS-Resale Item Purchases | | | | | \$0.00 | \$0.00 |
| 500020 COGS-Inventory Purchase - E-Paint | | | | 3,000.00 | \$0.00 | \$3,000.00 |
| 500022 COGS-Inventory Purchase - PPG Paint | | | 3,528.00 | | \$3,528.00 | \$0.00 |
| 500024 COGS-Inventory Purchase - Paint Supplies | | | 2,494.57 | 3,250.00 | \$2,494.57 | \$3,250.00 |
| 500026 COGS-Inventory Purchase - Shaw Carpet Squares | | | 6,537.72 | 9,000.00 | \$6,537.72 | \$9,000.00 |
| 500027 Laminate Flooring | | | 29,687.71 | 42,000.00 | \$29,687.71 | \$42,000.00 |

| | ADMIN | | RESTORE | | TOTAL | |
|--|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| 500030 COGS-Inventory Purchase - G.R.I.P. | | | | 5,500.00 | \$0.00 | \$5,500.00 |
| 500032 COGS-Inventory Purchase - Hardware | | | 1,048.71 | 1,750.00 | \$1,048.71 | \$1,750.00 |
| 500040 COGS-Inventory Purchase - Rugs | | | | 15,000.00 | \$0.00 | \$15,000.00 |
| Total 5000 COGS-Resale Item Purchases | | | 43,296.71 | 79,500.00 | \$43,296.71 | \$79,500.00 |
| Total Cost of Goods Sold | \$0.00 | \$0.00 | \$43,296.71 | \$79,500.00 | \$43,296.71 | \$79,500.00 |
| GROSS PROFIT | \$30,793.24 | \$212,350.00 | \$248,511.66 | \$260,565.00 | \$279,304.90 | \$472,915.00 |
| Expenses | | | | | | |
| 7000 Salaries and Wages | | | | | \$0.00 | \$0.00 |
| 7010 Supervisory Wages | 36,338.34 | 48,000.00 | 29,257.94 | 36,000.00 | \$65,596.28 | \$84,000.00 |
| 7020 Other Wages | 11,055.74 | 37,500.00 | 75,766.26 | 80,000.00 | \$86,822.00 | \$117,500.00 |
| 7030 Employee Appreciation | | 500.00 | 901.57 | 1,000.00 | \$901.57 | \$1,500.00 |
| 7100 Payroll Taxes | 4,249.58 | 5,500.00 | 10,024.39 | 9,500.00 | \$14,273.97 | \$15,000.00 |
| 7150 Worker's Compensation | 342.00 | 1,200.00 | 1,368.00 | 6,000.00 | \$1,710.00 | \$7,200.00 |
| Total 7000 Salaries and Wages | 51,985.66 | 92,700.00 | 117,318.16 | 132,500.00 | \$169,303.82 | \$225,200.00 |
| 7210 Training | 4,631.96 | 1,000.00 | 443.08 | | \$5,075.04 | \$1,000.00 |
| 73000 Quick Books Fees | | 400.00 | | 400.00 | \$0.00 | \$800.00 |
| 7310 Financial Services | | | | | \$0.00 | \$0.00 |
| 7311 Monthly Quickbooks | 2,217.50 | 4,000.00 | 2,217.50 | 3,900.00 | \$4,435.00 | \$7,900.00 |
| 7312 Tax Returns & Audit | | 2,000.00 | | 2,000.00 | \$0.00 | \$4,000.00 |
| Total 7310 Financial Services | 2,217.50 | 6,000.00 | 2,217.50 | 5,900.00 | \$4,435.00 | \$11,900.00 |
| 7350 Mortgage Service Fees | 1,301.06 | 1,800.00 | | | \$1,301.06 | \$1,800.00 |
| 7410 Legal Fees | | 2,500.00 | 736.00 | | \$736.00 | \$2,500.00 |
| 8100 Office Expenses | | | | | \$0.00 | \$0.00 |
| 8110 Office Expenses-Office/General Administrative Expenses | 45.00 | | | | \$45.00 | \$0.00 |
| 8120 Office Expenses-Supplies | 1,217.24 | 1,500.00 | 2,157.88 | 1,500.00 | \$3,375.12 | \$3,000.00 |
| 8130 Office Expenses-Building/Office Equipment Expense | 1,035.80 | 1,500.00 | | 500.00 | \$1,035.80 | \$2,000.00 |
| Total 8100 Office Expenses | 2,298.04 | 3,000.00 | 2,157.88 | 2,000.00 | \$4,455.92 | \$5,000.00 |
| 8150 Donated Items Prep/Repair | 42.27 | | 5,008.79 | 2,000.00 | \$5,051.06 | \$2,000.00 |
| 8160 Janitorial Supplies | | | 1,914.43 | | \$1,914.43 | \$0.00 |
| 8170 Program Expense | | | | | \$0.00 | \$0.00 |
| 8171 Program Expense-Family Services/Support | 54.54 | 1,000.00 | | | \$54.54 | \$1,000.00 |
| 8172 Program Expense-Volunteer Appreciation | 70.60 | 1,000.00 | 1,260.63 | 1,000.00 | \$1,331.23 | \$2,000.00 |
| Total 8170 Program Expense | 125.14 | 2,000.00 | 1,260.63 | 1,000.00 | \$1,385.77 | \$3,000.00 |
| 8180 A Brush with Kindness Expense | 6,921.02 | 10,000.00 | | | \$6,921.02 | \$10,000.00 |
| 8190 Small Tools & Equip Expense | | 1,000.00 | 3,218.24 | 500.00 | \$3,218.24 | \$1,500.00 |
| 8200 Fund Raising Expense | | | | | \$0.00 | \$0.00 |
| 8205 Fund Development Software Expense | 1,941.47 | 2,400.00 | | | \$1,941.47 | \$2,400.00 |
| 8210 Fund Raising Expense-Bike Ride Exp | | 250.00 | | | \$0.00 | \$250.00 |
| 8240 Fund Raising Expense-Golf Outting | 2,410.20 | 3,500.00 | | | \$2,410.20 | \$3,500.00 |
| 8260 Fund Raising Expense-Year End Appeal Exp | | 500.00 | | | \$0.00 | \$500.00 |
| 8270 Fund Raising Expense - Homebuild Campaign Exp | | 200.00 | | | \$0.00 | \$200.00 |
| Total 8200 Fund Raising Expense | 4,351.67 | 6,850.00 | | | \$4,351.67 | \$6,850.00 |
| 8400 Dues & Subscription | 728.00 | 1,000.00 | 500.85 | 300.00 | \$1,228.85 | \$1,300.00 |
| 8550 Vehicle Maintenance | | 1,000.00 | 751.70 | 1,000.00 | \$751.70 | \$2,000.00 |
| 8600 Contract Services | | | | | \$0.00 | \$0.00 |
| 8630 Contract Services-Copier Contract Expense | 155.00 | 150.00 | 182.86 | 150.00 | \$337.86 | \$300.00 |
| 8640 Contract Services-Snow Plowing Expense | | 1,000.00 | 550.00 | 1,200.00 | \$550.00 | \$2,200.00 |
| 8660 Contract Services-Repair & Maintenance/Small tools & Equip. | | | | 250.00 | \$0.00 | \$250.00 |
| 8670 Contract Services-Repair & Maintenance/Building | | | 1,803.55 | 12,500.00 | \$1,803.55 | \$12,500.00 |
| 8680 Contract Services - Survey | 1,020.00 | | | | \$1,020.00 | \$0.00 |
| Total 8600 Contract Services | 1,175.00 | 1,150.00 | 2,536.41 | 14,100.00 | \$3,711.41 | \$15,250.00 |
| 8610 Advertising/Marketing | 1,692.50 | 2,500.00 | 5,071.49 | 4,000.00 | \$6,763.99 | \$6,500.00 |
| 8710 Fees & Licensing | 488.18 | 200.00 | 229.10 | 250.00 | \$717.28 | \$450.00 |
| 8750 Insurance | 7,784.75 | | | | \$7,784.75 | \$0.00 |
| 8751 Liability | 118.40 | 1,000.00 | 1,323.60 | 1,750.00 | \$1,442.00 | \$2,750.00 |
| 8752 Property incl Crime | 220.50 | 1,500.00 | 1,982.00 | 3,000.00 | \$2,202.50 | \$4,500.00 |

| | ADMIN | | RESTORE | | TOTAL | |
|------------------------------------|----------------------|----------------------|---------------------|---------------------|---------------------|---------------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET | ACTUAL | BUDGET |
| 8753 Builders Risk | 132.00 | 200.00 | | | \$132.00 | \$200.00 |
| 8754 Umbrella | 47.80 | 150.00 | 461.20 | 600.00 | \$509.00 | \$750.00 |
| 8755 Directors & Officers | 76.10 | 500.00 | 304.40 | 500.00 | \$380.50 | \$1,000.00 |
| 8756 Accidental Medical Expense | | 100.00 | 79.00 | 125.00 | \$79.00 | \$225.00 |
| 8757 Volunteer Disability | 30.00 | 100.00 | | 100.00 | \$30.00 | \$200.00 |
| 8760 Automobile | 561.24 | 1,000.00 | 625.76 | 1,500.00 | \$1,187.00 | \$2,500.00 |
| Total 8750 Insurance | 8,970.79 | 4,550.00 | 4,775.96 | 7,575.00 | \$13,746.75 | \$12,125.00 |
| 8810 Postage | 230.00 | 300.00 | | | \$230.00 | \$300.00 |
| 8850 Utilities | | | | | \$0.00 | \$0.00 |
| 8851 Electric | 2,128.48 | 3,000.00 | 4,622.01 | 6,500.00 | \$6,750.49 | \$9,500.00 |
| 8852 Gas | 326.63 | 1,000.00 | 3,241.36 | 4,000.00 | \$3,567.99 | \$5,000.00 |
| 8853 Telephone/Internet/Cell Phone | 900.00 | 1,000.00 | 1,174.55 | 1,000.00 | \$2,074.55 | \$2,000.00 |
| 8855 Water/Sewer | 316.44 | 300.00 | 2,323.84 | 3,000.00 | \$2,640.28 | \$3,300.00 |
| Total 8850 Utilities | 3,671.55 | 5,300.00 | 11,361.76 | 14,500.00 | \$15,033.31 | \$19,800.00 |
| 8860 Vehicle Fuel | 2,064.61 | 2,000.00 | 3,668.18 | 2,500.00 | \$5,732.79 | \$4,500.00 |
| 89000 Habitat MI Annual Banquet | | 1,500.00 | | | \$0.00 | \$1,500.00 |
| 8950 SOSI Fee | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | \$5,000.00 | \$5,000.00 |
| 8995 Tithe | | 1,000.00 | | 1,000.00 | \$0.00 | \$2,000.00 |
| 9110 Bank Charges | 509.60 | 100.00 | 422.60 | 50.00 | \$932.20 | \$150.00 |
| 9120 Credit Card Processing Fees | | | 5,117.02 | 4,600.00 | \$5,117.02 | \$4,600.00 |
| 9980 Cash Over/Short | | | 17.00 | 50.00 | \$17.00 | \$50.00 |
| 9990 Uncategorized Expenses | | 125,000.00 | | | \$0.00 | \$125,000.00 |
| Total Expenses | \$95,904.55 | \$275,350.00 | \$171,226.78 | \$196,725.00 | \$267,131.33 | \$472,075.00 |
| NET OPERATING INCOME | \$ -65,111.31 | \$ -63,000.00 | \$77,284.88 | \$63,840.00 | \$12,173.57 | \$840.00 |
| NET INCOME | \$ -65,111.31 | \$ -63,000.00 | \$77,284.88 | \$63,840.00 | \$12,173.57 | \$840.00 |